BRIAN FRASER, PMP

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Project & Program Manager | Process Improvement & Standardization Expert | Implementation Leader

CAREER HIGHLIGHTS

- Program Leadership: Managed 170 active projects while growing annual project value from $8.8M to $20.3M across Florida.
- Process Improvement: Built an AI-enabled repository that centralized project data and accelerated decision making.
- Stakeholder Management: Served as relationship manager for multimillion-dollar healthcare accounts and delivery teams.
- Risk Mitigation: Recovered a $1.5M project, sourcing temporary staging and coordinating rapid redeployment across teams.
- Implementation Leadership: Led UAT and rollout of a homegrown PM platform standardized across roughly 150 users.

KEY SKILLS

Professional Skills	Project Management | Program Management | Strategic Initiative Execution | Project Ownership | Strategic Planning | People Leadership | Milestone Attainment | Process/SOP Development | Workflow Delegation | Workflow Automation | Dashboard Development | Customer Success | Business Performance Analysis | Scope & Risk Management | Vendor Management | Project Risk Management
Technical Skills	MS Project | MS Office | SharePoint | Power Automate | Smartsheet | Jira | Asana | Workfront | Excel (Advanced), Power BI Dashboard & Status Reporting Data Tracking, AI Productivity Tools

PROFESSIONAL EXPERIENCE

CME Corp, Remote

April 2020 - Present

Project Manager

Initially hired as Project Specialist and promoted to Project Manager in January 2021, taking ownership of CME's Florida healthcare equipment territory. Holds accountability for client delivery, program governance, logistics, billing, and cross-functional execution.

- Portfolio Scope: Oversaw $20.3M in annual healthcare project value across CME's Florida territory, directing initiatives ranging from $100K to $2M and prioritizing execution during periods of up to 170 concurrent projects.
- Territory Management: Led end-to-end execution for one of CME's highest-volume territories, enabling partnerships between hospital leaders, account managers, warehouse teams, vendors, installers, and others around shared priorities.
- Program Recovery: Recovered a $1.5M Miami hospital program after a site crisis halted delivery. Located nearby staging capacity and redeployed equipment within 72 hours to enable the project team to fulfill the client commitment.
- Multi-Site Rollout: Delivered a $3.5M AdventHealth freestanding emergency department program across 7 sites, coordinating equipment requirements with construction timing, logistics, installation, and customer communication.
- AI Operations: Built an Airtable and ChatGPT repository that centralized fragmented operational data, giving teams faster access to status information and enabling quicker customer responses and more informed decisions.
- Software Rollout: Defined UAT strategy, feature priorities, and change adoption for CME's in-house project management platform, bringing the PM user perspective to a standardized system ultimately deployed to 150 users company wide.
- Client Relationships: Served as the primary project relationship lead for major healthcare accounts, translating equipment needs into executable plans touching on scheduling, site readiness, shipment, installation, and closeout.
- KPI Management: Tracked scheduling index, billing speed, active volume, invoiced and delivered lines, and tracker closures to maintain visibility into operating performance and surface issues requiring escalation.
- Team Leadership: Guided vendors, account managers, warehouse operations, installers, customers, and internal teams toward shared goals. Also directly supervised a junior Project Manager during a short-term workforce expansion.

PROFESSIONAL EXPERIENCE CONTINUED

1170 Designs, Providence, RI
November 2018 - April 2020

Project Manager

Joined a 7-person creative services agency to direct client projects involving branding, web design, vehicle wraps, and installations, and formalized onboarding, project tracking, design-team coordination, and delivery workflows.

- Client Onboarding: Created a structured intake process that captured budget, goals, design requirements, and project scope upfront, giving clients clearer expectations and the internal team a stronger foundation for execution.
- Workflow Systems: Introduced Asana to replace informal whiteboard tracking, establishing stage-based project workflows that increased visibility, clarified ownership, and gave the agency a more consistent approach to delivery.
- Design Leadership: Supervised 2 designers and coordinated installation teams across 15+ concurrent projects, balancing creative requirements, client priorities, timelines, and production needs in a fast-paced agency.
- Project Recovery: Rescued a failing mural installation project after the original application began peeling. Coordinated a redesign with upgraded materials and installation methods that retained the client and restored satisfaction.

Ground Penetrating Radar Systems, Boston, MA
December 2017 - November 2018

Project Manager

Recruited to a nationwide subsurface utility locating firm as Project Manager, directing field-based scanning and mapping engagements, coordinating technicians, defining scope, and managing construction, client, and scheduling relationships.

- Naval Base Program: Delivered a $3M+ Naval Base renovation project covering 1.8 square miles, coordinating field scanning, utility mapping, client communication, and scheduling to reach early completion with 0 safety incidents.
- Forensic Mapping: Coordinated ground-penetrating radar work supporting an FBI cold-case investigation, translating field scans into mapping that helped identify a burial area and contributed to the discovery of a body.
- Field Operations: Directed technicians across construction and renovation sites, defining scan scope, sequencing fieldwork, and converting GPS-enabled utility data into client-ready maps for superintendents and project teams.
- Client Coordination: Served as the link between field technicians, construction superintendents, project managers, and scheduling leaders, aligning site access, scope, timing, and deliverables on utility-mapping engagements.

EDUCATION

Bachelor of Science, Sociology, University of Rhode Island, South Kingstown, RI

Bachelor of Arts, Political Science, University of Rhode Island, South Kingstown, RI

CERTIFICATIONS

Project Management Professional (PMP), Project Management Institute

Certified Scrum Master (CSM), Scrum Alliance